

Pure Freude
an Wasser



BATH & KITCHEN FAUCET IMPROVEMENTS

April 2019

BATH & KITCHEN FAUCET IMPROVEMENTS AGENDA

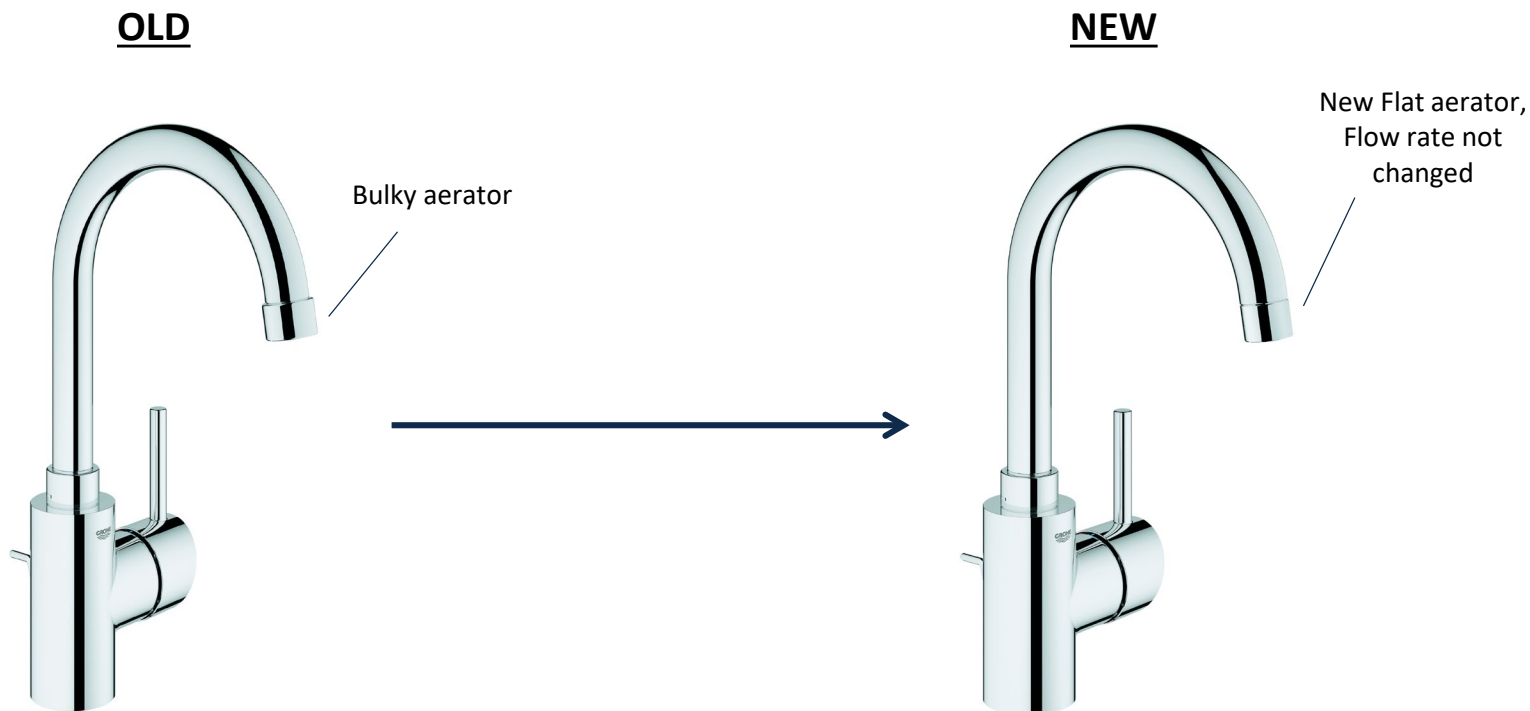


- BATH SKU CHANGES
- BATH PRICING OVERVIEW
- KITCHEN SKU CHANGES
- KITCHEN PRICING OVERVIEW
- CODES AND STANDARDS
- COMMERCIALIZATION PLAN
- INVENTORY OUTLOOK

BATH FAUCETS IMPROVEMENTS SKU CHANGES



1. Faucet bodies changing from brass to zinc die cast
2. Step being removed between aerator and spout to appear flat/flush on C-Spout variants
3. Old SKUs to be pruned 6.30.2019



BATH FAUCETS IMPROVEMENTS SKU CHANGES



New SKU	Old SKU	Description	List Price
32138002	3213800A	Concetto OHM C-Spout, L-Size	\$ 299.00
32138EN2	32138ENA	Concetto OHM C-Spout, L-Size	\$ 389.00
23737002	23737001	Concetto OHM L-Spout, L-Size	\$ 299.00
23737EN2	23737EN1	Concetto OHM L-Spout, L-Size	\$ 389.00

BATH FAUCETS IMPROVEMENT SKU IMAGES



Concetto C-Spout



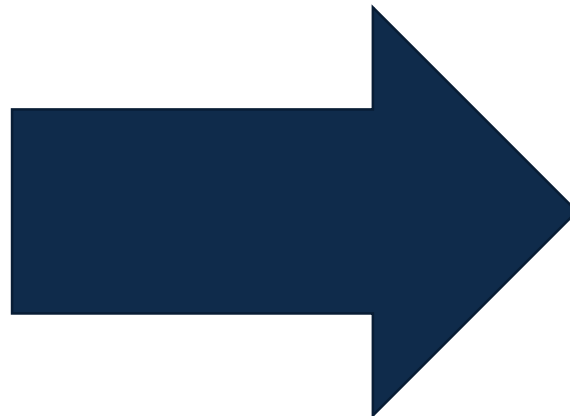
Concetto L-Spout

KITCHEN FAUCETS IMPROVEMENTS SKU CHANGES CHANGES – PULL-DOWN SPRAYS



1. Faucet bodies changing from brass to zinc die cast (Minta excluded)
2. Spray head changing to new pull-out dual spray (with two spray functions and toggle button) – allows user to switch between sprays – prior version did not toggle
3. Body size reduced by 3mm
4. Old SKUs to be pruned 6.30.2019

OLD



NEW

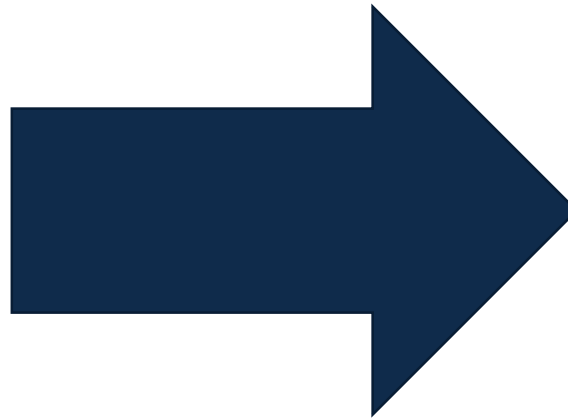


KITCHEN FAUCETS IMPROVEMENTS SKU CHANGES CHANGES – SWIVEL SPOUTS



1. Faucet bodies changing from brass to zinc die cast
2. Elimination of the step between the aerator and spout
3. Body size reduced by 3mm
4. Old SKUs to be pruned 6.30.2019

OLD



NEW



KITCHEN FAUCETS IMPROVEMENTS SKU CHANGES



New SKU	Old SKU	Description	List Price
31359002	31359001	Minta Touch Single-Handle Kitchen Faucet	\$ 799.00
31359DC2	31359DC1	Minta Touch Single-Handle Kitchen Faucet	\$ 899.00
31378003	31378000	Minta Single-Handle Kitchen Faucet	\$ 499.00
31378DC3	31378DC0	Minta Single-Handle Kitchen Faucet	\$ 649.00
32319003	32319000	Minta Single-Handle Kitchen Faucet	\$ 599.00
32319DC3	32319DC0	Minta Single-Handle Kitchen Faucet	\$ 749.00
3134910E	3134900E	Concetto Single-Handle Kitchen Faucet	\$ 460.00
31479001	31479000	Concetto Single-Handle Kitchen Faucet	\$ 349.00
31479DC1	31479DC0	Concetto Single-Handle Kitchen Faucet	\$ 439.00
32665003	32665001	Concetto Single-Handle Kitchen Faucet	\$ 449.00
32665DC3	32665DC1	Concetto Single-Handle Kitchen Faucet	\$ 559.00

KITCHEN FAUCETS IMAGES



Minta Touch



Minta C-Spout



Minta L-Spout



Concetto – 1.5 gpm



Concetto C-Spout



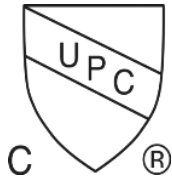
Concetto Bar

BATH & KITCHEN FAUCET IMPROVEMENTS CODES AND STANDARDS



cUPC (IAPMO)

Product is in testing and anticipated to be listed by April 1, 2019



NSF 61 / 372

Product testing is anticipated to be listed by April 1, 2019



MASS

Products will be listed with Mass Plumbing Code by April 1, 2019



ASSE 1016

Describes the safety standard for shower valves. Product is listed down to 1.3 gpm



ADA Compliant

Products displaying the ADA logo stating "ADA-compliant" meet the American Disabilities Act Guidelines and ANSI A117.1 requirements for the physically challenged



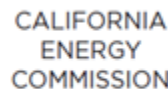
WaterSense

WaterSense options available for all shower trims/showerheads and anticipated to be listed by November 2018



CALGreen and CEC

CalGreen Describes the building code in California but is not a certification. Single function (discreet) valves do comply with code, shared comply when total flow restricted to 1.8gpm.



CEC is applicable to the tub handheld and showerheads at 1.8gpm max. All showers have CEC versions available and will be listed by November 2018.

LEED Points

WE Prerequisite
Indoor Water Use Reduction **YES**
WaterSense required listing indicated with label on product specification sheet
1.8gpm Shower Trims contribute to 20% aggregate water consumption reduction for Pre-Requirement

LEED WE (6) **CONTRIBUTES**
Points awarded for reducing potable water consumption as an aggregate from 25% (1 point) to 50% (6 points) versus the LEED baseline. Water consumption indicated in GPM on product specification.



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